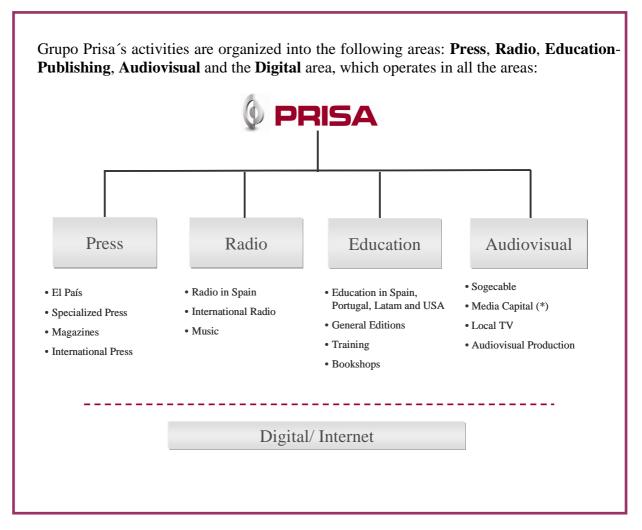
# January- June 2007 Results

July 19th 2007



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## **NOTA 1: GROUP STRUCTURE**



Other activities include different business such as the Advertising Agency (GDM), Printing (Dédalo), Distribution, Real Estate and Head Quarters.

(\*) Although Media Capital includes other activities, it is integrated in the Audiovisual area, due to the fact that most of its revenues come from TVI (free to air TV) and NBP (audiovisual production).



#### FIRST HALF OF 2007

#### PRISA INCREASES ITS OPERATING PROFIT (EBIT) BY 54.2% TO €245.86 MILLION

Revenues (€1,848.35 million) increased by 52.4%

The most relevant events in the first half of 2007 have been the following:

- <u>Advertising growth</u> (+59.0%). The increase in Radio in Spain (+15.8%) and El Pais (+11.0%), together with the contribution of the advertising revenues coming from Sogecable and Media Capital explain this performance. Excluding Sogecable and Media Capital figures, the Group advertising revenues would have increased by 12.5%.
- <u>Newspapers and magazines sales growth</u> (+2.1%). The improvement in the circulation of El País in the second quarter of the year (+2.0%) together with the positive performance of Diario As (+13.3%) and Cinco Días (+15.9%) during the same period, decreased the decline in revenues registered in the first quarter of the year.
- <u>Radio in Spain</u> increased its operating profit by 29.4% (€52.61 milion). Cadena SER continued to be the leader in the Spanish radio market in all time slots, with 4,643,000 daily listeners.
- <u>Santillana revenues</u> (€231.20 million) increased by 2.4% (+6.8% excluding the local currency effect). It is worth highlighting the performance in Colombia (+30.0%), Chile (+23.7%) and Argentina (+15.0%).
- <u>AS increases its revenues by 13.0%</u>, increasing circulation revenues by 9.2% and gaining market share.
- <u>The Digital area (Prisacom)</u> reached €16.85 million revenues euros (+18.0%), highlighting the increase in advertising revenues (+42.7%). According to the audience panel NetView of Nielsen/Netratings, the Group's digital media, managed by Prisacom, stood for the fourth position in terms of audience in Spain, just after the main searching tools.
- <u>The audiovisual production area (Plural)</u> improved its operating profit by €2.38 million compared to the first half of 2006.
- As of June 30th, 2007 **<u>DIGITAL+</u>** reached 2,056,000 subscribers.
- <u>Cuatro</u> reached as of June 30th, 2007, and average daily audience share of 8.1% and 8.8% in prime time.
- <u>Sogecable's operating profit</u> showed top record figures in a quarter: €72.11 millon in the second quarter of 2007 compared to €15.37 million in the same quarter of 2006.
- <u>**TVI**</u>, the free-to-air TV of **Media Capital**, maintained its leadership, reaching an average daily audience share during the first half of 2007 of 33.4% and 36.6% in prime time.



Other important events in the first half of 2007 have been the following:

- Prisa launched a **mandatory take over bid for 100% of Grupo Media Capital**, as a consequence of the voluntary take over bid launched as of October, 2006. As a result of this voluntary take over bid, Prisa's stake in Media Capital reached 73,7%.
- Prisa sold its stake in the regional press, corresponding to the 100% stake in El Correo de Andalucía, S.L., editor of the newspaper "El Correo de Andalucía", the 59.27% stake in Diario Jaén, S.A., editor of the newspaper "Diario Jaén" and the 31.89% stake in Novotécnica, S.A., editor of the newspaper "La Voz de Almería". The total price amounted to €29 million.
- As of June, 2007, **Sogecable** and **Telefónica** reached an agreement to jointly offer Telefónica's telecom and Sogecable's digital television services as well as collaborating in the acquisition of contents for pay-television in the Spanish market.
- The Governments of **Andalucía** and **Extremadura** awarded Prisa a license to develop a regional **Digital Terrestrial Television (DTT)** channel in these Regions.

The following changes in the scope of consolidation should be taken into account when comparing information for the first half of 2007 and of 2006:

- **Sogecable** is fully consolidated in Prisa figures. In the first quarter of 2006, Sogecable was accounted by the equity method. Sogecable is fully consolidated in Prisa figures since April 1st, 2006.
- **Grupo Media Capital** is fully consolidated in Prisa figures since February 1st, 2007. In 2006, Grupo Media Capital was accounted by the equity method.



### PROFIT AND LOSS ACCOUNT

	JAN	UARY - JUNE	
€ Million	2007	2006	Chg %
Operating Revenues	1,848.35	1,212.92	52.4
EBITDA	378.71	261.39	44.9
EBIT	245.86	159.48	54.2
Net financial result	(82.34)	(40.47)	(103.5)
Result from associates	(0.76)	(6.73)	88.8
Profit before tax	162.77	112.28	45.0
Income tax expense	(49.55)	(40.79)	(21.47)
Minority interest	(39.91)	(4.23)	-
Net profit	73.31	67.26	9.0
EBITDA Margin	20.5%	21.5%	
EBIT Margin	13.3%	13.1%	

#### **OPERATING REVENUES**

In the first half of 2007, total operating revenues increased by 52.4% reaching  $\in$ 1,848.35 million, compared to  $\in$ 1,212.92 in the first half of 2006. Sogecable full consolidation since April 1st, 2006, has resulted in a redistribution of the different sources of revenues. The revenue breakdown by line of activity is shown below:

	JANUARY - JUNE			
€ Million	2007	2006	Chg %	
Advertising <sup>1</sup>	575.58	361.94	59.0	
Books and training	218.37	218.10	0.1	
Newspapers and magazine sales	103.38	101.27	2.1	
Subscriber revenues	587.29	256.98	128.5	
Audiovisual production revenues	167.79	88.41	89.8	
Add-ons revenues <sup>2</sup>	47.99	65.93	(27.2)	
Printing sales	23.48	27.42	(14.4)	
Revenues from fixed assets	4.10	19.61	(79.1)	
Other revenues <sup>3</sup>	120.37	73.27	64.3	
Total operating revenues	1,848.35	1,212.92	52.4	

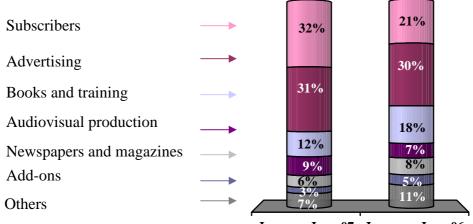
<sup>&</sup>lt;sup>1</sup> "Advertising revenues" include not only advertising revenues but also sponsoring revenues, which were formerly included in "Other revenues". 2006 figures also include the sponsoring revenues to make figures comparable.

<sup>&</sup>lt;sup>2</sup> "Add-ons revenues" include not only add-ons but also collections, which were formerly included in "Other revenues". 2006 figures also include the collections revenues to make figures comparable.

<sup>&</sup>lt;sup>3</sup> Includes: services of telephone marketing, transmission services, advertising services, magazine services, distribution services, events, music sales, e-commerce, Internet services, rentals and other revenues.

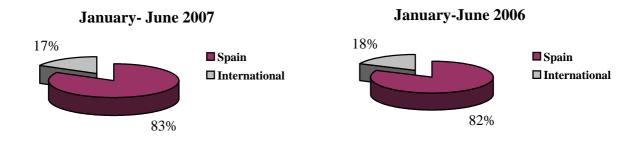


The chart below shows revenue contribution by different lines of activity both in the first half of 2007 and 2006:



January-June 07 January- June 06

The geographic revenue breakdown is as follows:



In the first half of 2007, revenues coming from the international area accounted for 17%. The 54% of the international revenues came from Santillana, 31% from Media Capital and 12% from press and radio activities.

## Advertising

Advertising revenues ( $\in$ 575.58 million), increased by 59.0%. Discounting the revenues coming from the full consolidation of Sogecable and Media Capital, the Group's advertising revenues increased by 12.5%.

By businesses, the advertising revenues evolution in the first half of 2007 was the following:



	JAN	UARY - JUNE	
€ Million	2007	2006	% Chg.
Press	147.51	134.94	9.3%
El Pais	118.29	106.60	11.0%
Specialized & Regional Press	28.27	27.34	3.4%
AS	10.46	10.25	2.1%
Cinco Días	6.92	6.17	12.2%
Regional Press	6.31	6.77	(6.8%)
Magazines	4.61	4.11	12.1%
Others	(0.03)	0.05	(165.3%)
International Press	1.95	1.86	5.0%
Consolidation adjustments	(1.00)	(0.87)	(15.3%)
Radio	176.96	156.29	13.2%
Radio in Spain	143.24	123.66	15.8%
International Radio	33.23	32.64	1.8%
Music	0.50	0.00	
Consolidation adjustments	(0.01)	(0.01)	(32.6%)
Audiovisual	250.35	71.94	
Sogecable	157.53	62.24	153.1%
Cuatro	142.45	54.10	163.3%
Digital+	15.08	8.10	86.2%
Media Capital*	81.93		
Local TV	10.07	9.70	3.8%
Plural	0.83	0.00	
Digital	6.64	4.66	42.7%
Others	0.33	0.17	95.2%
Consolidation adjustments	(6.22)	(6.05)	(2.8%)
TOTAL	575.58	361.94	59.0%

\* This figure includes the Outdoor segment, classified in Media Capital's consolidated profit and loss account as held for sale, in order to adapt these figures to the Group's accounting policies.

Local advertising increased by 17.0% compared to the first half of 2006. The national advertising increased by 11.1%, excluding the effect of the full consolidation of Sogecable.

## Books and training

During the first half of 2007, books and training sales were at the same level of the previous year:  $\notin$  218.37 million as opposed to  $\notin$  218.10 million(+0.1%).

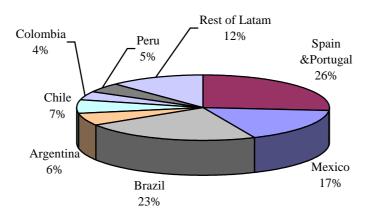
The educational campaigns in the South American countries had a good performance, such as Colombia (+30.0%), Chile (+23.7%) and Argentina (+15.0%).



As of June, 2007, there was a delay in the Spanish educational campaign in comparison with the previous year, due to the delay in the approval of a new law regarding textbooks. As a result, there were promotional costs which were not reflected at the revenue level. This negative impact on EBIT and EBITDA will be compensated for in the next quarter.

The dolar depreciation with regard to the euro contributed negatively to revenues in  $\notin 9.83$  million. Excluding this effect, total revenues would have increased by 6.8%.

The geographic breakdown of revenues is shown as follows:



## January- June 2007

### > <u>Newspapers and magazines</u>

In the first half of 2007, revenues coming from **newspapers and magazine sales** ( $\leq 103.38$  million) increased by 2.1%, in contrast with the 3.7% decline in the first quarter of the year.

**El País** average daily circulation amounted to 441,306 copies in the first six months of 2007, compared to an average daily circulation of 432,204 copies for the whole year 2006. In the **second quarter of the year, the average daily circulation increased by 2.0%** compared to the same period of the previous year.

El País maintains its **leadership position** and has an advantage of more than 25% over the average daily circulation of its nearest competitor. According to the results released by **EGM** ("Segunda ola 2007"), El País reached 2,182,000 readers, which means an increase of 4% compared to the previous survey, standing above its main competitor (whose audience increased by 0.3% compared to the previous survey) by 739,000 readers.

In the first half of the year, the sport newspaper **AS** increased by 10.8% its average daily circulation, amounting to 225,101 copies, gaining market share, strengthening its leadership position in Madrid, and with significant increases in the rest of Spain. It is worth highlighting the performance of the circulation in the month of June, 2007, reaching 244,420 daily copies, which means an increase of 20.9% compared to the same



month last year. **Cinco Días** increased its average daily circulation by 22.9% during the first six months of 2007.

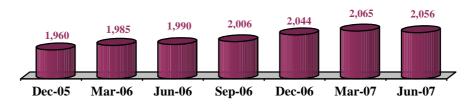
	1	lst Quarte	r	2nd Quarter		1st Half			Year	
	2007	2006	Chg. %	2007	2006	Chg. %	2007	2006	Chg. %	2006
El País	437,023	470,992	(7.2)	445,588	436,731	2.0	441,306	453,862	(2.8)	432,204
AS	221,497	204,379	8.4	228,705	201,778	13.3	225,101	203,079	10.8	214,654
Cinco Días	41,876	32,044	30.7	40,894	35,297	15.9	41,385	33,671	22.9	33,997

#### Evolution of the Group's main newspapers circulation

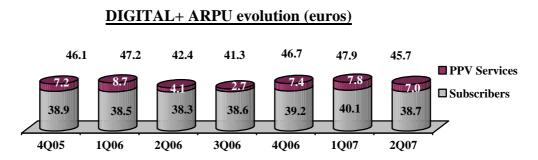
### Subscriber revenues

As of June 30th 2007, the subscriber base of DIGITAL+ stood at 2,056,000 clients. The client base of DIGITAL+ experienced a 9,000 subscribers decrease during the second quarter of 2007, which was lower than the ones registered in the same quarter of previous years. This period usually registers a seasonal decrease in commercial activity. In 2006, the exclusive broadcasting of the Germany Football World Cup matches, during the second quarter of the year, allowed a net growth in the customer base.

#### **DIGITAL+ subscribers evolution (thousands of subscribers)**



In the second quarter of 2007, the average revenue per customer (ARPU) reached €45.7.



As of 30th June, 2007, the cancellation rate stood at 11.2%, compared to 12.0% twelve months ago.



### Audiovisual Production

This line includes the activities of selling audiovisual rights, the sale and production of programs, the revenues coming from the cinema distribution activity and the sale of different channels to cable operators at Sogecable. Audiovisual production revenues reached in the first half of 2007 €167.79 million, compared to €88.41 million registered in the first half of 2006.

### Add-ons revenues

In the first half of 2007, revenues coming from add-ons ( $\notin$ 47.99 million) were down 27.2% when compared to the same period of the previous year, which improves the 40.9% decline of the first quarter of the year.

The Group continued managing its international add-on activity through **Prisa Innova**, both in Europe, such as Le Monde in France, Corriere Della Sera in Italy and Diario de Noticias and Jornal de Noticias in Portugal, and also in Latam. Prisa Innova generated in the first half of 2007 revenues amounting to  $\notin$ 5.35 million, compared to  $\notin$ 2.79 million generated in the same period of the previous year.

## > <u>Printing</u>

The Group continues its process of disinvestment in this sector while restructuring various of its business units. The printing sales reached €2348 million, which represents a 14.4% decline compared to the first half of 2006.

### Revenues from fixed assets

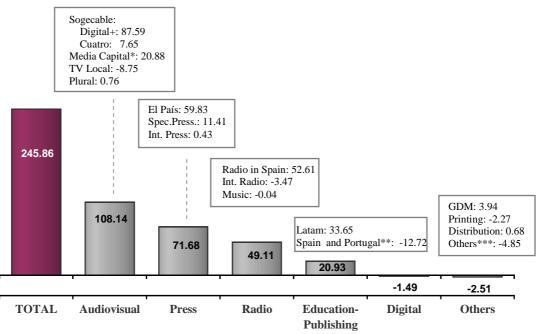
The amount of  $\notin 4.10$  million included  $\notin 3.28$  millioncapital gain from the disposal of the regional press. As of June, 2006,  $\notin 18.45$  million were registered because of the disposal of the 20% of GLR to Grupo Godó.



#### **OPERATING PROFIT (EBIT)**

The Group operating profit (EBIT) reached  $\notin$ 245.86 million compared to  $\notin$ 159,48 million in the same period of the previous year (+54.2%).

The operating profit by business area is shown below:



**EBIT** (€Million)

\* Media Capital is fully consolidated since February 1st, 2007. This figure includes the Outdoor segment, classified in Media Capital's consolidated profit and loss account as held for sale, in order to adapt these figures to the Group's accounting policies.

\*\* Spain and Portugal contributed with a negative operating profit, due to the seasonality of the business. The main campaigns in these countries take place during the third and the fourth quarters of the year.
\*\*\* "Others" include mainlet the activities from Paul Extension of the year.

\*\*\* "Others" include mainly the activities from Real Estate and Head Quarters.

During the first half of 2007, the EBIT margin was 13.3% % compared to 13.1% in the first half of 2006. Excluding the figures of Sogecable and Media Capital, the EBIT margin would have been 15.6% during the first six months of 2007.

The evolution of the operating profit is explained by the following:

- <u>The integración of Sogecable</u>. Sogecable's contribution to the operating profit of the Group increased by €79.87 million. Sogecable's EBIT also registered the highest profits over one quarter, reaching €72.11 million in the sœond quarter of 2007, as opposed to the profits of €15.37 million recorded in the samequarter last year.
- <u>Media Capital</u> full consolidation since February 1st, 2007. The contribution of Media Capital to the operating profit reached €20.88 millon.



- The contribution of <u>Radio in Spain</u>, which has increased its operating profit by €11.95 million (+29.4%), mainly because of the positive evolution of the advertising revenues.
- <u>Specialized and Regional Press</u> operating profit reached €11,41 million (+58.7%), mainly explained by the performance of AS, which increased its operating profit by 4.4% to €6.23 million, and by the €3.28 million capitalgain from the disposal of the regional press.
- The operating profit of <u>Plural</u> reached €0.76 million, compared to €1.62 million dss in the same period of the last year.

## NET PROFIT

**The net financial result** reached a loss of  $\in$ 82.34 million, compared to a loss of  $\in$ 40.47 million in the same period of the previous year. The difference is due not only to the increase of the contribution of the financial losses coming from Sogecable ( $\in$ 17.89 million loss) and Media Capital ( $\in$ 3.35 million loss), but to the increase in the Group's financial expenses as a result of a higher level of debt reached after the Sogecable 20% take over bid and after the Media Capital take over bid.

**<u>Result from associates</u>** reached a loss of  $\notin 0.76$  million, compared to the loss of  $\notin 6.73$  million of the previous year.

<u>Minority interest</u> reached a loss of  $\notin$  39.91 million, compared to a loss of  $\notin$  4.23 million of the previous year, mainly because of the minority interests coming from Sogecable.

<u>The net profit</u> reached  $\in$ 73.31 million compared to  $\in$ 67.26 million **e**gistered in the same period of the previous year (+9.0%).



## **BALANCE SHEET**

	€ Mil	llion
ASSETS	06/30/2007	12/31/2006
FIXED ASSETS	4,526.10	4,167.96
Property, plan and equipment	495.15	454.26
Investment property	12.33	12.33
Goodwill	2,105.45	1,562.70
Intangible assets	434.30	400.72
Long term financial investments	120.94	86.84
Investment in associates	11.37	280.74
Deferred tax assets	1,336.52	1,359.08
Other non current assets	10.04	11.28
CURRENT ASSETS	1,648.69	1,756.11
Inventories	298.55	270.32
Accounts receivable	1,101.93	946.08
Short term financial investments	4.98	5.16
Cash & cash equivalents	243.23	534.54
ASSETS HELD FOR SALE	120.40	93.97
TOTAL ASSETS	6,295.19	6,018.03

	€ Mi	illion
LIABILITIES	06/30/2007	12/31/2006
SHAREHOLDERS EQUITY	1,311.87	1,157.23
Issued capital	22.04	21.88
Reserves	969.24	744.99
Income attributable to the parent company	73.31	228.91
Minority interest	247.29	161.46
NON CURRENT LIABILITIES	3,221.83	2,796.69
Long term financial debt	2,681.43	2,252.00
Issued exchangeable bonds	156.54	154.67
Deferred tax liabilities	104.41	109.72
Provisions	50.83	50.91
Other non current liabilities	228.61	229.39
CURRENT LIABILITIES	1,695.65	1,996.94
Short term financial debt	412.19	843.41
Trade accounts payable	1,011.94	970.31
Other short term liabilities	232.18	157.52
Accrual accounts	39.34	25.71
LIABILITIES HELD FOR SALE	65.84	67.17
TOTAL LIABILITIES	6,295.19	6,018.03

The integration of Media Capital explains the main changes in the different lines of the balance sheet. Total assets and liabilities coming from Media Capital reached €354.28 million.

The most important change corresponds to the "Goodwill", due to the reclassification to this line of the goodwill generated because of the acquisition of the initial 33% stake in Media Capital in 2005, previously registered in the line "Investment in associates" and to the new

goodwill generated as a result of the voluntary take over bid launched in October, 2006, for the 100% of Media Capital, after which Prisa's stake in Media Capital reached 73.70%.

"Assets and Liabilities held for sale" include those related to the 40% stake in Dédalo (Printing) and those related to the Outdoor segment of Media Capital.

## **INVESTMENTS**

During the first half of 2007, total investments reached €362.48 million. By business units, investments were as follows:

€ Million	CAPEX	Long term financial investments	TOTAL
Press	12.43		12.43
El País	12.02		12.02
Specialized & Regional Press	0.31		0.31
International Press	0.10		0.10
Radio	14.93	6.87	21.80
Radio in Spain	11.58	6.87	18.45
International Radio	3.30		3.30
Music	0.05		0.05
Education-Publishing	20.78		20.78
Audiovisual	42.49	2.45	44.93
Sogecable	34.34	0.12	34.46
Media Capital	5.86	1.70	7.56
Local TV	0.70	0.63	1.32
Plural	1.59		1.59
Digital	1.20		1.20
Others	5.92	255.42	261.34
Prisa	3.28	255.42	258.70
Printing	1.83		1.83
Distribution	0.55		0.55
Prisa División Inmobiliaria	0.21		0.21
GDM	0.03		0.03
Others	0.02		0.02
Total	97.74	264.74	362.48

The financial investment amounting to  $\notin$ 255.42 million in Prisa corresponds to the acquisition of a 40.70% additional stake in Media Capital as a result of the voluntary take over bid launched for the 100% of the company.



### **NET FINANCIAL POSITION**

Net financial position as of June 30th, 2007 amounted to  $\notin 2,845.42$  million compared to  $\notin 2,555.71$  million registered in December 2006.

	€ Mi	llion
NET DEBT	06/30/2007 12/31/2006	
Financial debt	3,093.63	3,095.41
Non current liabilities	2,681.43	2,252.00
Current liabilities	412.19	843.41
Cash and cash equivalents	(248.21)	(539.70)
Net debt	2,845.42	2,555.71

During the first half of 2007, net debt increased by €289.70 million compared to December 2006, due to the following:

- The acquisition of an additional 40.70% stake in Media Capital, amounting to €255.42 million.
- Media Capital's full consolidation, which contributed €75.42 million to total Group's net debt.
- The change in the net financial position during the first half of 2007 coming from Sogecable, which decreased the Group's net debt by €84.58 million.

Prisa's net debt, excluding Sogecable and Media Capital, amounted to  $\[mathbb{\in}1,872.93\]$  million compared to  $\[mathbb{\in}1,574.05\]$  million as of December, 2006, because of the investment in Media Capital. Prisa has carried out a restructuring of this debt and signed, in June 2007, a **syndicated loan** for a maximum of  $\[mathbb{\in}2,050\]$  million with a group of 37 banks. The underwriting, which is divided in three tranches, expires in 2013. The initial margin for the three tranches is 92.5 basic points per year until June 30th, 2007. From then on, the margin will be determined on the basis of the Net Debt/EBITDA ratio. This syndicated loan substitutes the former syndicated loan for a maximum of  $\[mathbb{\in}1,600\]$  million (signed to face the acquisition of a 20% stake in Sogecable after the success of the take over bid ended in March, 2006) and the bridge loan amounting to  $\[mathbb{e}450\]$  million (signed to face the offers for Media Capital shares).



## **CASH- FLOW**

€ Million	06/30/2007		06/30/	2006
		(excluding Sogecable and Media Capital)		(excluding Sogecable)
EBIT	245.86	129.06	159.48	144.11
Amortization	119.32	36.85	89.76	37.49
Change in working capital	(54.16)	(57.71)	55.43	(110.50)
Capex	(97.74)	(57.55)	(87.95)	(64.15)
Operating cashflow	213.28	50.65	216.72	6.95
Financial investments and other non				
recurrent investments	(264.74)	(262.92)	(1,003.88)	(1,003.88)
Financial result	(82.34)	(44.31)	(40.47)	(23.68)
Dividends	(33.71)	(33.71)	(30.20)	(30.20)
Taxes	(49.55)	(28.48)	(40.79)	(41.88)
Other	(72.66)	19.90	(1,183.72)	20.40
NET DEBT CHANGE	289.70	298.87	2,082.34	1,072.29

As of June 30th 2007, Grupo Prisa's cash flow is influenced by the full consolidation of Media Capital since February 1st, 2007. The effect of this consolidation has resulted in an increase of €75.42 million in the Group's net debtchange.

Excluding the effect of the consolidation of Sogecable and Media Capital, total net debt change was €298.87 million.

The net debt as of June 2006, incorporated Sogecable's net debt ( $\notin$ 1,010.05 million). Therefore, the cash flow statement is only comparable when excluding the impact of the consolidation of Sogecable and Media Capital as of June 30th, 2007 and excluding the impact of the consolidation of Sogecable as of June 30th, 2006.



# ACQUISITIONS AND RELEVANT EVENTS RELEASED IN THE FIRST HALF OF 2007

## Media Capital

As of February 6th, 2007, Prisa launched a mandatory take over bid for the 100% of Grupo Media Capital, S.G.P.S., S.A. Prisa launched this mandatory take over bid as a consequence of the results of the voluntary take over bid Vertix launched for Media Capital, which were released as of February 6th, 2007. As a result of this voluntary take over bid, Prisa's stake in Media Capital (through Vertix) reached 73.70%. The cautionary measures taken by Prisa and Vertix to the Portuguese tribunals, related to the fixing of the price of this mandatory take over bid through an independent auditor, have been provisionally denied, therefore pending upon the ordinary procedures. The price per share of the mandatory take over bid amounts to  $\in 8.29$ .

#### **Specialized and Regional Press**

As of May 2007, Prisa, through Grupo Empresarial de Medios Impresos, S.L., reached a preliminary agreement with Grupo Alfonso Gallardo, S.L. to **sell**: i) the 100% stake in **El Correo de Andalucía, S.L.**, editor of the newspaper "El Correo de Andalucía" and ii) the 59.27% stake in **Diario Jaén, S.A.**, editor of "Diario Jaén". The total price amounted to  $\leq 19$  million.

As of June 2007, Prisa, through Espacio Editorial Andaluza Holding, S.L., reached an agreement with D. José Luis Martínez García, to **sell** the 31.89% stake in **Novotécnica, S.A**. (editor of "La Voz de Almería"), and the remaining stakes Espacio Editorial Andaluza Holding, S.L. had in other companies participated by Novotécnica, S.A. The total price amounted to  $\notin$ 10 million.

#### Sogecable

As of June, 2007, **Sogecable** and **Telefónica** reached an agreement to jointly offer Telefónica's telecom and Sogecable's digital television services as well as collaborating in the acquisition of contents for pay-television in the Spanish market.



## **APPENDIXES**

- I. Operating revenue breakdown by business unit.
- II. Operating expense breakdown by business unit.
- III. EBIT by business unit.
- IV. EBITDA by business unit.
- V. Audience of Cuatro.
- VI. Audience of TVI.
- VII. Prisacom: unic users.



## **Appendix I**

<b>OPERATING REVENUES</b>	JAN	UARY - JUNE	
€ Million	2007	2006	% Chg.
Press	298.76	304.54	(1.9%)
El Pais	212.72	226.47	(6.1%)
Advertising	118.29	106.60	11.0%
Circulation	62.45	64.44	(3.1%)
Add-ons	30.67	54.29	(43.5%)
Others	1.30	1.14	14.2%
Specialized & Regional Press	84.02	75.41	11.4%
AS	43.13	38.16	13.0%
Cinco Días	11.26	11.01	2.3%
Regional Press	14.24	11.76	21.1%
Magazines	14.56	14.18	2.7%
Others	0.83	0.30	172.4%
International Press	4.23	3.99	6.1%
Consolidation Adjustments	(2.21)	(1.33)	(66.4%)
Radio	204.39	183.01	11.7%
Radio in Spain	161.04	138.26	16.5%
International Radio	34.91	33.86	3.1%
Music	10.39	10.99	(5.4%)
Consolidation Adjustments	(1.96)	(0.10)	
Education - Publishing	231.20	225.72	2.4%
Audiovisual	1,077.18	440.00	144.8%
Sogecable	950.72	420.85	125.9%
Digital +	802.01	364.30	120.2%
Cuatro	148.71	56.60	162.7%
Media Capital*	99.88		
Local TV	13.31	17.42	(23.6%)
Plural	24.61	7.13	
Consolidation Adjustments	(11.34)	(5.40)	(110.1%)
Digital	16.85	14.28	18.0%
Other Revenues	94.69	106.25	(10.9%)
Printing	32.70	37.51	(12.8%)
Distribution	18.44	15.58	18.3%
GDM	12.82	12.33	3.9%
Others**	30.73	40.82	(24.7%)
Consolidation adjustments	(74.72)	(60.87)	(22.8%)
TOTAL	1,848.35	1,212.92	52.4%

\* This figure includes the Outdoor segment, classified in Media Capital's consolidated profit and loss account

as held for sale, in order to adapt these figures to the Group's accounting policies.

 $\ast\ast$  Others include mainly the activities from Real Estate and Head Quarters.



#### Appendix II

OPERATING EXPENSES	JA	NUARY - JUNE		
€ Million	2007	2006	% Chg.	
Press	227.08	226.56	0.2%	
El Pais	152.88	155.78	(1.9%)	
Specialized & Regional Press	72.61	68.22	6.4%	
AS	36.90	32.20	14.6%	
Cinco Dias	10.21	10.31	(1.0%)	
Regional Press	9.52	11.06	(14.0%)	
Magazines	13.99	13.66	2.5%	
Others	1.99	0.99	100.9%	
International Press	3.80	3.90	(2.5%)	
Consolidation adjustments	(2.21)	(1.33)	(66.4%)	
Radio	155.28	145.25	6.9%	
Radio in Spain	108.43	97.59	11.1%	
International Radio	38.38	36.54	5.1%	
Music	10.43	11.22	(7.1%)	
Consolidation adjustments	(1.96)	(0.10)		
Education - Publishing	210.27	199.22	5.5%	
Audiovisual	969.041	437.24	121.6%	
Sogecable	855.48	405.48	111.0%	
Digital+	714.42	327.50	118.1%	
Cuatro	141.06	78.00	80.8%	
Media Capital*	79.00			
Local TV	22.06	28.42	(22.4%)	
Plural	23.85	8.74	172.8%	
Consolidation adjustments	(11.34)	(5.40)	(110.1%)	
Digital	18.34	14.22	28.9%	
Other Expenses	97.72	91.50	6.8%	
Printing	34.97	40.01	(12.6%)	
Distribution	17.76	14.79	20.1%	
GDM	8.88	8.26	7.6%	
Others**	36.12	28.44	27.0%	
Consolidation adjustments	(75.24)	(60.56)	(24.2%)	
TOTAL	1,602.49	1,053.44	52.1%	

\* This figure includes the Outdoor segment, classified in Media Capital's consolidated profit and loss account as held for sale, in order to adapt these figures to the Group's accounting policies.

\*\* Others include mainly the activities from Real Estate an Head Quarters. Provisions for owned companies are not included.



#### **Appendix III**

EBIT	JANU	JARY - JUNE	
€ Million	2007	2006	% Chg.
Press	71.68	77.98	(8.1%)
% margin	24.0%	25.6%	(,
El Pais	59.83	70.70	(15.4%)
% margin	28.1%	31.2%	(13.470)
Specialized & Regional Press	11.41	7.19	58.7%
% margin	13.6%	9.5%	50.770
AS	6.23	5.97	4.4%
AS % margin	14.4%	15.6%	4.4%
			51.00/
Cinco Dias	1.06	0.70	51.9%
% margin	9.4%	6.3%	
Regional Press	4.73	0.70	
% margin	33.2%	6.0%	
Magazines	0.57	0.52	8.6%
% margin	3.9%	3.7%	
Others	(1.16)	(0.69)	(69.2%)
International Press	0.43	0.09	
% margin	10.2%	2.3%	
Radio	49.11	37.76	30.1%
% margin	24.0%	20.6%	
Radio in Spain	52.61	40.66	29.4%
% margin	32.7%	29.4%	
International Radio	(3.47)	(2.67)	(29.7%)
% margin	(9.9%)	(7.9%)	
Music	(0.04)	(0.23)	84.8%
% margin	(0.3%)	(2.1%)	
Education - Publishing % margin	20.93 9.1%	26.49 11.7%	(21.0%)
Audiovisual	108.14	2.76	
% margin	10.0%	0.6%	
Sogecable	95.24	15.37	
% margin	10.0%	3.7%	
Digital+	87.59	36.80	138.0%
% margin	10.9%	10.1%	
Cuatro	7.65	(21.40)	135.7%
% margin	5.1%	(37.8%)	
Media Capital*	20.88		
% margin	20.9%		
Local TV	(8.75)	(11.00)	20.5%
% margin	(65.7%)	(63.1%)	
Plural	0.76	(1.62)	147.1%
% margin	3.1%	(22.7%)	
Digital	(1.49)	0.06	
% margin	(8.8%)	0.4%	
Others	(2.51)	14.44	(117.4%)
Printing	(2.27)	(2.50)	9.2%
% margin	(6.9%)	(6.7%)	
Distribution	0.68	0.79	(14.1%)
% margin	3.7%	5.1%	
GDM	3.94	4.08	(3.4%)
% margin	30.7%	33.0%	
Others**	(4.85)	12.07	(140.2%)
TOTAL	245.86	159.48	54.2%
	13.3%	13.1%	

\* This figure includes the Outdoor segment, classified in Media Capital's consolidated profit and loss account as held for sale, in order to adapt these figures to the Group's accounting policies.

\*\* Others include mainly the activities from Real Estate an Head Quarters. Provisions for owned companies are not included.



## **Appendix IV**

EBITDA € Million	JA		
	2007	2006	% Chg.
Press	78.82	85.19	(7.5%)
			(7.570)
% margin	26.4%	28.0%	(14.10/)
El Pais	65.88	76.65	(14.1%)
% margin	31.0%	33.8%	
Specialized & Regional Press	12.18	8.19	48.8%
% margin	14.5%	10.9%	
AS	6.53	6.33	3.0%
% margin	15.1%	16.6%	
Cinco Dias	1.14	0.94	21.2%
% margin	10.1%	8.6%	
Regional Press	4.88	0.89	
% margin	34.3%	7.6%	
Magazines	0.73	0.64	14.3%
% margin	5.0%	4.5%	14.570
Others	(1.10)	(0.62)	(77,704)
· · · · · · · · · · · · · · · · · · ·			(77.7%)
International Press	0.75	0.35	116.8%
% margin	17.8%	8.7%	
Radio	55.45	44.05	25.9%
% margin	27.1%	24.1%	
Radio in Spain	56.69	44.17	28.3%
% margin	35.2%	32.0%	2010/0
International Radio	(1.31)	(0.18)	
% margin	(3.8%)	(0.18)	
Music	(3.8%)	0.05	37.5%
	0.07	0.03	57.5%
% margin			(17 50()
Education - Publishing % margin	41.53 18.0%	50.32 22.3%	(17.5%)
5			
Audiovisual	193.51	58.06	
% margin	18.0%	13.2%	
Sogecable	172.56	67.64	155.1%
% margin	18.2%	16.1%	
Digital+	162.79	88.10	84.8%
% margin	20.3%	24.2%	
Cuatro	9.77	(20.50)	147.6%
% margin	6.6%	(36.2%)	147.070
Media Capital*	26.04	(30.270)	
-	26.04		
% margin			01.00/
Local TV	(7.54)	(9.64)	21.8%
% margin	(56.6%)	(55.3%)	
Plural	2.45	0.06	
% margin	10.0%	0.9%	
Digital	(0.76)	1.00	(176.4%)
% margin	(4.5%)	7.0%	
Others	10.16	22.76	(55.4%)
Printing	1.12	0.79	43.0%
% margin	3.4%	2.1%	
Distribution	1.05	0.89	16.9%
% margin	5.7%	5.7%	
GDM	4.12	4.31	(4.3%)
% margin	32.1%	34.9%	(1.570)
Others**	3.87	16.78	(76.9%)
TOTAL	378.71		44 00/
		261.39	44.9%
% margin	20.5%	21.5%	

\* This figure includes the Outdoor segment, classified in Media Capital's consolidated profit and loss account as held for sale, in order to adapt these figures to the Group's accounting policies.

\*\* Others include mainly the activities from Real Estate an Head Quarters.



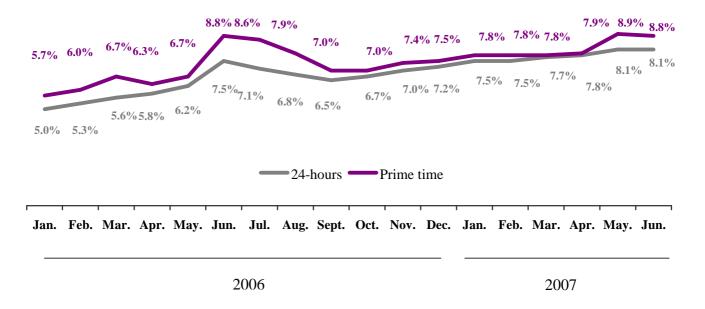
#### Appendix V

#### AUDIENCE OF CUATRO

**Cuatro** has reinforced its programming offer with a variety of programs focused on entertainment, contests, fiction series, news, interviews and late-night shows.

In the second quarter of 2007, Cuatro's audience in all relevant segments showed the highest percentages since this channel was launched in November 2005. Cuatro's audience figures indicate that Cuatro is the fastest growing channel in terms of audience and represent a new historical record.

Audience figures are as follows:



Cuatro continues to increase month after month its audience share in the segments of the market of most interest for advertisers. In these segments, its audience rates significantly exceed the general average audience rates. Specifically, the average audience obtained during June, 2007 in the commercial target and core commercial target was 10.0% and 11.3% respectively.

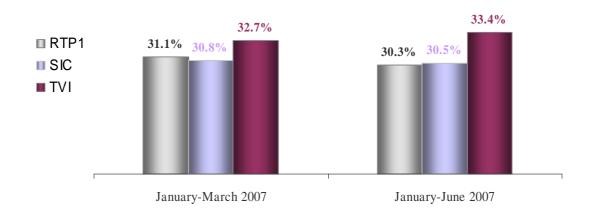


**Appendix VI** 

#### AUDIENCE TVI

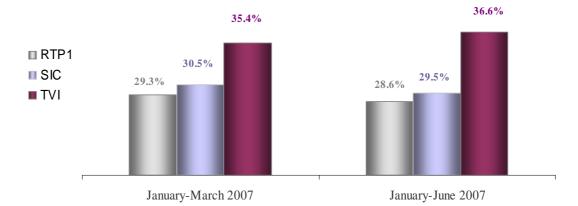
TVI, the free to air TV of Media Capital, maintained its leadership in Portugal, both in 24hours audience share and in prime time.

The evolution of its audience share compared with its main competitors during the first half of 2007 is as follows:



## 24-hours audience share evolution

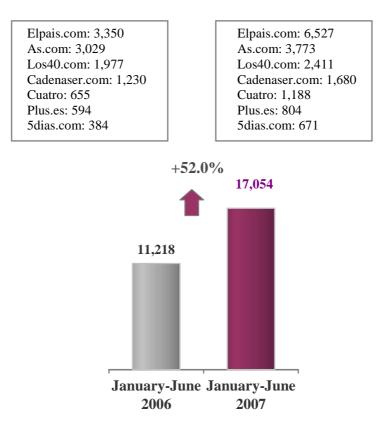
Prime time audience share evolution





## **Appendix VII**

#### UNIC USERS PRISACOM: Unic users average (in thousands).





# For further information:

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